

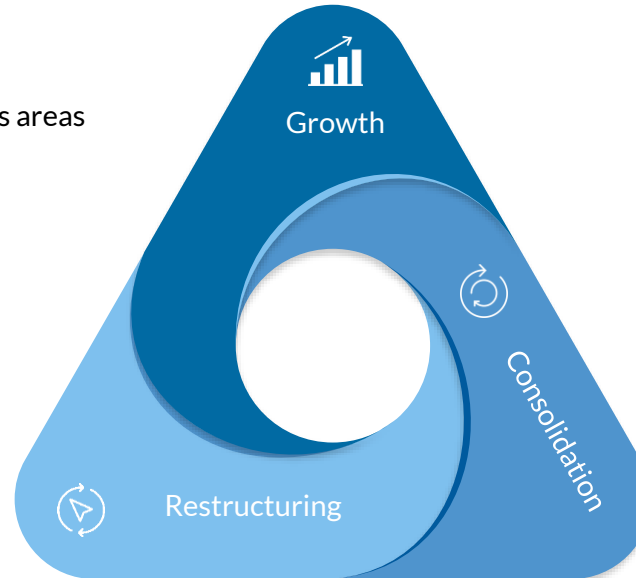
OWNER-MANAGED COMPANIES



Our range of services focuses on the typical development cycles and the implementation of important core disciplines.

- _ Speed up innovation
- _ Opening up new business areas
- _ Increase value creation
- _ Internationalization

- _ Create transparency
- _ Identify causes
- _ Take action
- _ Ensure liquidity
- _ Keep Stakeholders



- _ Reduce complexity
- _ Focus companies
- _ Excellence in core business
- _ Integrate acquisitions
- _ Activate the organization

OWNER-MANAGED COMPANIES



Our range of services is based on the typical company phases and important core disciplines.

Growth



- _ Business model / planning
- _ Innovation management
- _ Market / customer orientation
- _ Internationalization
- _ Digitization opportunities

Consolidation



- _ Corporate Planning
- _ Focusing business fields
- _ Process and lean management
- _ Supplier management / purchasing / management cost reduction

Restructuring



- _ Product / customer / market adjustment
- _ Restructuring concept (IDW Report)
- _ Measures implementation / control
- _ Interim management (CRO, CFO)
- _ Supplier / stakeholder management

Financing



- _ Debt / equity structure
- _ Financing instruments (bank, factoring, leasing, goods, etc.)
- _ Guarantees / subsidies
- _ Investor reporting

Liquidity



- _ Liquidity management / planning
- _ Working capital optimization
- _ Receivables management
- _ Processes accounting
- _ Toolbox (liquidity, reporting)

Transformation



- _ Strategy (change story / masterplan)
- _ Readiness (teaming, governance)
- _ Execution (control, mobilization)
- _ Change management
- _ Communication strategy