TARGET OPERATING MODEL

The Financing Target Operating Model (Fin-TOM) has been tailored and combines proven components based on customer requirements with the aim of maximizing value creation.

Finance clients

Environmental parameters (megatrends, market, competition)

Business model (s)

(Business canvas, company structure (LE), organizational structure, process map, strategy)



- Flexibility / volatility of the organization
- _ Degree of centralization
- _ Heterogeneity of business models
- _ Organizational form (s)
- _ Leadership styles and philosophies

TOM - Finance

Self-understanding (value proposition) and strategy

Basic role model with assignment to customers

Core processes of the finance organization (process map)

Organizational structure (RACI)

Business systems (link to IT strategy)

TOM - building blocks



