

Integrated Reporting

Introduction of a contribution margin
income statement

Type of Company
Joining Technology

Company Name
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Challenge

The customer's reporting primarily focused on legal closure. A uniform and centralized internal reporting system across all country subsidiaries, revealing profitability (revenues - expenses) across various management-relevant dimensions, had not been implemented so far. Due to this lack of transparency, the customer was unable to manage resources throughout the entire company in a targeted, coordinated, and efficient manner.

Approach

- In collaboration with the customer, business models and value creation were analyzed, and a globally applicable analysis model was developed.
- A proof-of-concept with one subsidiary validated the concept, which was then selected as a pilot for rollout across 8 out of 36 subsidiaries.
- Fit-gap analyses were conducted to identify and address discrepancies between central requirements and local booking standards.
- Simultaneously, interfaces to the ERP systems of pilot subsidiaries were implemented, and data was transferred to a central data warehouse where the logic of the new analysis model was tested.
- Central reports were created in Microsoft Power BI and reviewed with various stakeholders prior to going live.
- Training sessions were designed and conducted to empower customer employees on the new analysis model and reports.
- The project concluded with handover to customer employees, followed by a go-live and a hypercare phase to support operations post-implementation.



Result



Implementation of a centralized, company-wide internal reporting system for profitability analysis.



Establishment of a standardized analysis model and product profitability reports.



Implementation of central reports in Microsoft Power BI and training of employees.

Your Benefits

Global profitability analysis from corporate to individual product levels through a standardized, centralized reporting system with harmonized KPIs across all subsidiaries. Business decisions can be made centrally based on robust analyses aligned with the overarching corporate strategy to allocate resources effectively and strategically.

Your Temporary Co-Drivers



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