

Business Partner Model

Analysis of the Finance Business Partner model

Type of Company
Seed producer

Company Name
-

Challenge

Five years ago, a global shared service center was established, supported by Business Partners as interfaces to local Business Units. A satisfaction survey indicates low satisfaction with the global services, which is also confirmed by the Head of Global Finance and Procurement. The challenge is to assess the implementation status of the Business Partner model in the finance area and derive actions to improve satisfaction.

Approach

- Evaluation of the basic setup of the Business Partner role and the defined services of BP Finance Investigation of selected types of results regarding methodology, data availability/quality, tool, and effectiveness
- In-depth interviews with BP Finance, central functions (Controlling, Accounting, ExpertHub), and Business Units
- Structured documentation of results using a dedicated framework ("7S Model") with individual assessment criteria per variable
- Identification of action areas and derivation of specific measures, prioritization with the customer, and timeline planning in a roadmap
- Development of thematic guidelines for focus areas from the roadmap in a workshop and determination of next steps to maintain the current momentum



Result



Identification of discrepancies and weaknesses in the Finance Business Partner model through analysis and interviews.



Creation of a prioritized roadmap for actions to improve satisfaction and effectiveness of the Finance Business Partner role.



Establishment of a shared understanding of the action areas

Your Benefits

The structured analysis revealed discrepancies between the defined and actual Finance Business Partner role, as well as methodological weaknesses in result types. The results were discussed and endorsed jointly with management and Finance Business Partners, leading to a shared understanding of action areas and measures. These serve as a foundation for further developing the Business Partner model and effectively supporting the Business Units.

Your Temporary Co-Drivers



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